### Unit 1

- abroad /ə'brɔːd/ (adv) to or in other countries; not in your home country
- aim /eim/ (n) something that you are trying to achieve; your purpose in doing sth
- application /æplr'ker $\int n/$  (n) a formal written request for sth, such as money or permission to do sth
- attendee /əten'di:/ (n) a person who goes to a place or an event such as a meeting
- bureaucracy /bjoəˈrɒkrəsi; Ame -ˈrɑːk-/ (n) the system of official rules and ways of doing things that an organization or government has, especially when these seem too complicated
- challenging /'tʃæləndʒɪŋ/ (adj) difficult in a way that is interesting or satisfying
- conditions /kən'dıʃnz/ (n pl) the circumstances in which people work or do sth, for example the physical environment around them or the hours that they have to work
- consultant /kən'sʌltənt/ (n) a person who knows a lot about a particular subject and is employed to give advice about it to other people
- corruption /kə'rʌpʃn/ (n) dishonest or illegal behaviour, especially by people in authority
- demanding /dɪˈmɑːndɪŋ; Ame -ˈmæn-/ (adj) needing a lot of effort, skill, hard work, etc.
- depressing /dɪˈpresɪŋ/ (adj) making sb feel very unhappy or without hope
- **development** /dr'velapmant/ (n) the process of becoming better or more advanced, or the process of creating sth new or more advanced
- donation /dəo'neɪʃn/ (n) the act of giving money, equipment, etc. to sb to help them
- dull /dʌl/ (adj) not interesting or exciting; boring
- estimate /'estiment/ (v) to form an idea of the cost, size, value etc.
  of sth, without calculating it exactly
- event /r'vent/ (n) a planned public or social occasion
- fun /fʌn/ (adj) amusing or enjoyable
- fundraiser /'fʌndreɪzə(r)/ (n) a person who collects money for charity or an organization
- generate /'dʒɛnəreɪt/ (v) to produce or create sth
- **glamorous** /'glæmərəs/ (adj) appearing to be attractive and exciting, and different from ordinary things or people
- grant /gra:nt; Ame grænt/ (n) a sum of money that is given by the government or by another organization to be used for a particular purpose
- impression /m'pre n/ (n) an opinion or idea that you get about sb / sth when you see or meet them
- maintenance /'memtənəns/ (n) the act of keeping sth in good condition by checking or repairing it regularly
- negotiation /nɪˌgəʊʃi'eɪʃn; Ame -goʊʃ-/ (n) the process of holding formal discussions in order to reach an agreement
- networking /'netweːkɪŋ; Ame -weirk-/ (n) a system of meeting and talking to other people who may be useful or helpful to you in your work
- promotion /prəˈməʊʃn; Ame -ˈmoʊʃ-/ (n) a move to a more important job in a company or organization
- ${\bf recognition}$  /\_rekeg'nrʃn/ (n) praise and rewards for the work that you do
- recruitment /rɪˈkruːtmənt/ (n) the process of finding new people to join a company or an organization

- results /rɪ'zʌlts/ (n pl) things that are achieved or produced successfully
- **rewarding** /rr'wo:dɪŋ/ (adj) providing benefits such as a feeling of achievement
- routine /rux'tim/ (adj) done or happening as a normal part of a particular job, situation, or process
- series /'sɪərizz/ (n) several events or things of a similar kind that happen one after the other
- sponsor /'sponsə(r); Ame 'spo:n-/ (n) a person or company that helps pay the costs of sth such as a special event or scientific project, usually in order to advertise their products
- **statement** /'stertment/ (n) something that you say or write that gives information or an opinion
- stressful /'stresfal/ (adj) causing a lot of anxiety and worry
- target /'taːgɪt; Ame 'taːrgɪt/ (n) a result that you try to achieve
- varied /'vearied/ (adj) not staying the same, but changing often
- variety /vəˈraɪti/ (n) the quality of not staying the same or not doing the same things all the time
- worthwhile /wε:θ'waɪl; Ame wε:rθ-/ (adj) interesting and enjoyable, especially because you feel you are doing sth important or useful to others

- accomplished /əˈkʌmplı∫t/ (adj) very good or skilful at a particular thing
- advice /əd'vaɪs/ (n) an opinion or a suggestion about what sb should do in a particular situation
- allocate resources /,ælakeit ri'zɔːsəz; Ame -'riːsɔːrs-/ (phrase) to decide officially that money, labour, etc. will be used for a particular purpose
- budget /'bʌdʒɪt/ (n) an amount of money that is available to a person or organization to spend on sth
- catch up /ˌkætʃ 'ʌp/ (phr v) to spend extra time or do extra work because you have not done sth earlier, so that you finish everything you planned to finish
- catering /'keɪtərɪŋ/ (n) the work of providing food and drinks for meetings or social events
- charity /'t∫ærɪti/ (n) an organization whose aim is to help people in need
- **committed** /kəˈmɪtɪd/ (adj) believing strongly in sth and willing to give time and energy to it
- community /kəˈmjuːnəti/ (n) all the people who live in a particular place, for example the area near to where a company is based, when talked about as a group
- crucial /'kruːʃəl/ (adj) very important
- deadline /'dedlam/ (n) a point in time by which sth must be done
- decorating /'dekerettin/ (n) the job of putting paint, wallpaper, etc. on the walls and ceilings inside a room or building
- **delegate tasks** / deligent 'tasks/ (phrase) to give particular pieces of your work to other people to do
- **develop** /dɪ'veləp/ (v) to think of or produce a new idea, product, etc. and make it successful
- environmentally-friendly /mvarrən,mentəli 'frendli/ (adj) not harming the environment
- equip /i'kwɪp/ (v) to supply sb / sth with things such as machines or materials that are needed for a particular purpose
- essential /r'senʃl/ (adj) extremely important; completely necessary so that sth can be done

- **experience** /ik'spirrions/ (n) an event or sth that happens to you, that affects you in some way
- fall behind schedule /ˌfɔːl bɪhaɪnd 'ʃedjuːl; Ame -ˈskedʒuːl/ (phrase) to progress too slowly, so that things are not done by the time they were planned to be done
- finish ahead of schedule /ˌfiniʃ əhed əv 'ʃedjuːl; Ame -'skedʒuːl/ (phrase) to finish earlier than planned
- get on with a job /get ,pn wið ə 'dʒpb/ (phrase) to continue or make progress with sth you have to do
- get updates /,get 'Apderts/ (phrase) to get the most recent information about sth from sb
- invitation /,Invi'teIʃn/ (n) a written or spoken request to sb to do sth, such as attend an event
- issue /'ɪʃuː/ (v) to give sth to sb, especially officially
- leaflet /'li:flət/ (n) a printed sheet of paper or a few printed pages
   that are given free, in order to advertise or give information about
   sth
- loan /ləun; Ame loun/ (n) money that a person or company borrows from an organization such as a bank
- meet a deadline /,mixt ə 'dedlam/ (phrase) to succeed in doing sth by the point in time when it was agreed it should be done
- objectives /əb'dʒektɪvz/ (n) things that you are trying to achieve
- on track / pn 'træk; Ame 'a:n-/ (adj) happening in the right way to achieve a particular result at the time that was planned
- organic /ɔːˈgænɪk; Ame ɔːrg-/ (adj) produced without using artificial chemicals
- plastering /'pla:stərin; Ame 'plæs-/ (n) the activity of covering a wall, etc. with plaster (a substance that is put on walls and ceilings to give them a smooth, hard surface)
- plumbing /'plamin/ (n) the system of pipes, etc. that supply water
  to a building and take waste water away
- predicted /prɪ'dɪktɪd/ (adj) expected to happen or stated by sb to be going to happen
- profitable /'profitabl/ (adj) that makes or is likely to make money
  progress /'praogres; Ame 'pra:g-/ (n) the process of improving or
  developing; if sth makes progress, it improves or develops
- raise awareness /,reiz əˈweənəs; Ame -əˈwer-/ (phrase) to help people know that sth exists, to understand more about it, and to know that it is important
- resources /rɪ'sɔːsɪz; Ame 'riːsɔːrsɪz/ (n pl) a supply of sth that a country, an organization, or a person has and can use, especially to increase their wealth
- schedule /'ʃedjuːl; Ame 'skedʒuːl/ (n) a plan that lists all the work that you have to do and when you must do each thing
- **skill** /skɪl/ (n) a particular ability or type of ability, especially one that needs training or experience
- staff /starf; Ame stæf/ (n) all the people who work for a company or organization
- **stationery** /'ster[ənri/ (n) special paper for writing letters on
- sustainable /sas'teməbl/ (adj) involving the use of natural products and energy in a way that does not harm the environment
- teamwork /'ti:mwɛːk; Ame -wɛːrk/ (n) the activity of working well together as a team
- tiling /'taɪlɪŋ/ (n) the work of covering a floor, wall, etc. with tiles (hard, flat, usually square pieces of material)
- update /'npdeɪt/ (n) an occasion when the most recent information about sth is given to sb
- volunteer /vplən'tpa(r); Ame varlən'tpr/ (v) a person who does a job without being paid for it

- **volunteerism** /vplən'ti:rizm/ (n) the practice of working without being paid for it, for example in order to help people
- wiring /'warrn/ (n) the system of wires that is used for supplying electricity to a building

- accommodation /əˌkɒməˈdeɪ∫n; Ame -kɑːm-/ (n) a place to live or stay
- assignment /o'sammont/ (n) a piece of work that sb is given to do,
   usually as part of their job
- bored /bɔːd; Ame bɔːrd/ (adj) if you are bored of sth, you have lost interest in it so that you do not want to do it, have it, etc. any more
- boring /'bɔːrɪɪ/ (adj) not interesting; making you feel tired and impatient
- contact /'kɒntækt; Ame 'kɑːn-/ (n) a person that you know, especially sb who can be helpful to you in your work
- corridor /'kprido:(r)/ (n) a long narrow passage in a building, with
  doors that open into rooms on either side
- **department** /dɪ'pɑ:tmənt; Ame -'pɑ:rt-/ (n) a section of a large organization such as a business, government, university, etc.
- do exercise /duː 'eksəsaɪz; Ame -sərs-/ (phrase) to take part in physical activity in order to stay healthy or become stronger
- do overtime /duː ˈəʊvətaɪm; Ame -ˈoʊvər-/ (phrase) to work extra time in addition to your normal hours at work
- do work /duː 'weːk; Ame -'weːrk/ (phrase) to do your job
- emphasis /'emfəsis/ (n) extra force or importance that is given to sth that you say
- employee /im'ploii:/ (n) a person who is paid to work for sb enjoyable /in'dʒɔrəbl/ (adj) giving pleasure
- excited /ik'sartid/ (adj) feeling or showing happiness and enthusiasm
- exciting /ik'saɪtɪŋ/ (adj) causing great interest, happiness, or enthusiasm
- exercise /'eksəsaɪz/ (n) physical activity done in order to stay healthy or become stronger
- exhilarated /ɪgˈzɪləreɪtɪd/ (adj) feeling very happy and excited exhilarating /ɪgˈzɪləreɪtɪŋ/ (adj) causing sb to feel very happy and excited
- fascinating /'fæsineitin/ (adj) extremely interesting and attractive flexitime /'fleksitaim/ (n) a system in which employees work a particular number of hours each week or month, but can choose when they start and finish work each day
- frightened /'fraitand/ (adj) afraid; feeling fear
- frightening /'fraɪtənɪŋ/ (adj) making you feel afraid; causing fear hard work /ˌhɑːd 'wɛːk; Ame -'wɛːrk/ (adj) work that needs or uses
- a lot of physical strength or mental effort
- human resources / hjo:mən rɪ'sɔ:sız; Ame 'ri:sɔ:rsız/ (n) the department in a company that deals with employing and training people
- interested /'mtrestid/ (adj) feeling like you want to give your attention to sth because you enjoy finding out about it or doing it
- interesting /'intrestin/ (adj) attracting your attention because of being special, exciting, or unusual
- make progress /,meik 'praugres; Ame -'praig-/ (phrase) to improve
  or develop
- make time / meik 'taim/ (phrase) to make time available to do sth

- make useful contacts /meik juisfl 'kontækts; Ame 'kain-/ (phrase) to meet people who could be helpful to you in your business
- novel /'npvl; Ame 'nq:vl/ (n) a book containing one long story, in which the characters and events are usually imaginary
- overtime /'əʊvətaım; Ame -oʊvər-/ (n) extra time that you work in addition to your normal hours at work
- paid leave / peid 'li:v/ (n) a period of time when you are allowed to be away from work and you are paid as usual
- plenty /'plenti/ (pron) a large amount; as much or as many as you need
- **politely** /pə'laɪtli/ (adv) in a way that shows good manners and respect for the feelings of others
- progress /'praugres; Ame -'praugres (n) the process of improving or developing
- relaxing /rɪˈlæksɪŋ/ (adj) helping you to rest and become less anxious
- take holiday /ˌteɪk 'holɪdeɪ/ (phrase) [BrE] to be away from work for a period of time with permission, in order to have a holiday / vacation
- take paid leave /terk perd 'lizv/ (phrase) to be away from work for a period of time, for example for a holiday / vacation, when you have permission and are being paid as usual
- take time off /teɪk taɪm 'pf; Ame -'aːf/ (phrase) to be away from work for a period of time with permission
- time off / taim 'pf; Ame -'arf/ (n) time when you are allowed to be away from work
- tired of /'taiəd əv; Ame 'taiərd-/ (adj) feeling that you have had enough of sb / sth because you no longer find them / it interesting or because they make you angry or unhappy
- tiring /'taɪərɪɪ/ (adj) making you feel tired; making you feel that you need to sleep or rest
- work flexitime / weik 'fleksitaim; Ame ,weirk-/ (phrase) to work using a system in which you do a particular number of hours each week or month, but can choose when you start and finish each day
- work from home /,weik from 'houm; Ame ,weirk from 'houm/ (phrase) to do your job in your own house rather than travel to an office to work
- work late / weik 'leit; Ame weirk-/ (phrase) to stay at work after the time that you usually go home

- access /'ækses/ (n) the chance or permission to use or have sth, for example, information or a service
- account /əˈkaont/ (n) an arrangement with a bank to keep your money there, which means you can pay money in and take it out when you need it
- accurate /'ækjərət/ (adj) correct and true in every detail
- allow /əˈlaʊ/ (v) if you allow sb to do sth, you give them permission to do it or do not prevent them from doing it
- cashier /kae' Jio(n)/ (n) a person whose job is to receive and pay out money in a bank, shop / store, etc.
- categorize /'kætəgəraiz/ (v) to put things or people into groups according to what type they are
- **choice**  $/t \int \sigma s / (n)$  the number or range of different things from which to choose
- combine /kəm'bam/ (v) to put two or more different things, features, or qualities together or to do two or more things at the same time

- consumer /kənˈsjuːmə(r); Ame -suːm-/ (n) a person who buys goods or services for their own use
- continuously /kən'tınjuəsli/ (adv) in a way that happens for a long period without interruption, or is repeated many times
- **convenient** /kənˈviːnɪənt/ (adj) useful or easy; not causing problems
- cost-effective /'kpst i,fektiv; Ame 'ka:st-/ (adj) giving the best possible profit or benefits in comparison with the money that is spent
- customize /'kastəmaiz/ (v) to make or change sth to suit the particular needs of one person
- database /'deɪtəbeɪs/ (n) an organized set of data that is stored in a computer and can be looked at and used in various ways
- deal /di:l/ (n) an agreement, especially in business, on a price and on other conditions for buying or doing sth
- deliver /dr'lrvə(r)/ (v) to take or supply sth to a particular person or people that it has been sent to
- demand /dɪˈmɑːnd; Ame dɪˈmænd/ (v) to ask for sth very firmly efficient /ɪˈfɪʃnt/ (adj) doing sth well with no waste of time, money, or energy
- encourage /in'kAridʒ; Ame -'kɛːr-/ (v) to persuade sb to do sth by making it easier for them and making them believe it is a good thing to do
- functionality /ˌfʌnkʃəˈnæləti/ (n) the range of functions that sth such as a computer, device, or system can perform
- help /help/ (v) if you help sb to do sth, you make it easier or possible for them to do it
- immediate /ɪˈmiːdɪət/ (adj) happening or done without delay
  incentive /ɪnˈsentɪv/ (n) something that is offered as a reward to
  encourage you to do sth
- **let** /let/ (v) if you let sb do sth, you allow them to do it or do not try
- local /'laukl; Ame 'loukl/ (adj) belonging to or connected with the particular place that you are talking about, or with the place where you live
- make it easier /,meik it 'i:ziə(r)/ (phrase) if you make it easier for sb to do sth, you do sth or give them sth that helps them to do it
- **multiple** /'mʌltɪpl/ (adj) many in number; involving many different people or things
- promotion /pro'mə $\sigma$ n; Ame -'mo $\sigma$ n/ (n) activities done in order to increase the sales of a product or service
- queue /kju:/ (n) a line of people, cars, etc. waiting for sth or to do sth
- relationship /rɪˈleɪʃnʃɪp/ (n) the way in which two people or groups behave towards each other or deal with each other
- relevant /'relevent/ (adj) closely connected with the subject you are discussing or the situation you are thinking about
- relocate /ˌriːləʊˈkeɪt; Ame ˌriːˈloʊkeɪt/ (v) to move or to move sb / sth to a new place to work or operate
- review /rɪ'vju:/ (n) a report in a newspaper or magazine, or on the Internet, television, or radio, in which sb gives their opinion of sth such as a book, play, website, etc.
- screen /skri:n/ (n) the flat surface at the front of a television or computer, on which you see pictures or information
- $\begin{array}{ll} \textbf{secure} \ / st'kj \upsilon \exists r; \ Ame \ s \exists 'kj \upsilon r / \ \ \ \ \ \ \\ \textbf{(adj)} \ safe \ from \ danger; \ unable \ to \ be \ harmed \ or \ affected \ by \ sth \\ \end{array}$
- separately /(n) 'sepratli/ (adv) not together; not at the same time
  site /sart/ (n) a place where a building, town, etc. was, is, or will be
  located
- **store** /stor(r)/ (v) to keep information or facts in a computer

- suburb /'sʌbɛːb; Ame -bɛːrb/ (n) an area where people live that is outside the centre of a city
- time-saving /'taɪm seɪvɪŋ/ (adj) that reduces the amount of time it takes to do sth
- up-to-date / Ap to 'deit/ (adj) new or recent
- **user-friendly** /ju:zə 'frendli; Ame ju:zər-/ (adj) easy for people who are not experts to use and understand
- voucher /'vaot∫ə(r)/ (n) [BrE] a printed piece of paper that can be used instead of money to pay for sth, or that allows you to pay less than the usual price of sth

#### Unit 5

- assess /əˈses/ (v) to make a judgement about the nature, quality, or value of sth
- assist /ə'sɪst/ (v) to help sb to do sth
- attend /ə'tend/ (v) to be present at an event
- **based in** /'beɪst ɪn/ (adj) working or doing business in or from a particular place
- care /keə(r); Ame ker/ (n) the process of providing sb with what they need and treating them well because they are important to you
- check /'tfek/ (v) to examine sth to see if it is correct, safe, or acceptable
- comment /'koment; Ame 'ka:m-/ (v) if you comment on sth, you show that you have noticed it and give your opinion on it
- confirm /kənˈfɛːm; Ame -ˈfɛːrm/ (v) to say that an arrangement, an agreement, etc. is definite or official
- current /'karant/ (adj) happening or being used now, at the present time
- customer /'kʌstəmə(r)/ (n) a person or an organization that buys sth
  from a shop / store or business
- discount /'diskaont; Ame -koont/ (n) an amount of money that is taken off the usual cost of sth
- ensure  $/\text{In'}\int$ U $\ni$ (r); Ame -' $\int$ Ur/ (v) to make sure that sth happens
- **equipment** /r'kwɪpmənt/ (n) the things such as machines and materials that are needed for a particular activity
- evaluate /r'væljueɪt/ (v) to form an opinion of the amount, value, or quality of sth after thinking about it carefully
- expect /ik'spekt/ (v) to think or believe that sth will happen
- **expectations** /,ekspek'teɪʃnz/ (n pl) a belief about the way sth should happen or how sb should behave
- external /ik'steml; Ame -'stemnl/ (adj) happening outside an organization, or involving people who come from outside an organization
- instructions /in'strak sns/ (n pl) detailed information on how to do or use sth
- internal /m'θε:nl; Ame -'tɛ:rnl/ (adj) involving or concerning people who are part of an organization, rather than people from outside it
- issue /'ı $\int$ uː/ (n) a problem or worry that sb has with sth
- layout /'leɪaot/ (n) the way in which the parts of sth such as the equipment in an office, the land in a garden, or the parts of the page of a book are arranged
- monitor /'manntə(r); Ame 'maɪn-/ (v) to watch and check sth over a period of time in order to see how it develops
- provide /prə'vaɪd/ (v) to give sth to sb or make it available for them
  to use
- receive /rɪˈsiːv/ (v) to get or accept sth that is sent or given to you recently /ˈriːsəntli/ (adv) not long ago

- refurbish /ˌriːˈfɛːbiʃ; Ame -ˈfɛːrb-/ (v) to clean and decorate a room, building, etc. in order to make it more attractive, more useful, etc.
- **rehabilitation** /,ri:ə,bɪlɪ'teɪʃn/ (n) the process of returning to a normal life after having been very ill / sick or injured
- require /rɪˈkwɑɪə(r)/ (v) to need or want sth
- requirements /rr'kwaɪəmənts; Ame -'kwaɪər-/ (n pl) the things that you need or want
- satisfaction /sætɪs'fækʃn/ (n) the good feeling that you have when you have achieved or got what you wanted
- **service** /'sɛːvɪs; Ame 'sɛːrv-/ (n) the work of doing sth for customers, or a business whose work involves doing sth for customers rather than producing goods
- specific /spə'sɪfɪk/ (adj) detailed and exact
- support /so'po:t; Ame -'po:rt/ (n) help that is given to sb such as a customer, for example, help with using a product
- tailor /'teɪlə(r)/ (v) to make or adapt sth for a particular purpose, a particular person, etc.
- treadmill /'tredmil/ (n) an exercise machine that has a moving surface that you can walk or run on while remaining in the same place
- unique /ju'niːk/ (adj) being the only one of its kind

- admit /əd'mɪt/ to agree, often unwillingly, that sth is true
- **assemble** /ə'sembl/ (v) to fit together all the separate parts of sth, for example, a piece of furniture
- bunny suit /'bʌni suːt/ (n) a loose piece of clothing like a shirt and trousers / pants in one piece, usually worn over other clothing
- chamber of commerce /,tfember ev 'kome:s; Ame -'ka:me:rs/
  (n) a group of local business people who work together to help business and trade in a particular town
- **check in** /, $t \neq k$  'm/ (phr v) to go to a desk at an airport and tell an official there that you have arrived for your flight
- conference /ˈkɒnfrəns; Ame ˈkɒːn-/ (n) a large official meeting, usually lasting for a few days, at which people with the same work or interests come together
- delay /dr'lei/ (n) a period of time when sb / sth has to wait because of a problem that makes sth slow or late
- delegate /'delagat/ (n) a person who is chosen to represent a group of people and vote and make decisions for them, for example, at a conference
- drop (sb) off /ˌdrop 'of; Ame ˌdrɑːp 'ɑːf/ (phr v) to take sb somewhere in your car, usually on the way to another place
- $\mbox{\bf dust}\ /\mbox{\bf d}\mbox{\bf AAst}/$  (n) the fine powder of dirt that forms in buildings, on furniture, floors, etc.
- eat out <code>/,irt</code> 'aot/ (phr v) to have a meal in a restaurant, rather than at home
- enemy /'enəmi/ (n) something that harms sth or prevents it from being successful
- entertainment /entə'teinmənt; Ame entər-/ (n) things that people
  watch and listen to in order to have fun and relax
- **equivalent** /r'kwrvələnt/ (n) something that is equal in value, amount, meaning, importance, etc. to sth else
- etiquette /'etɪkət/ (n) formal rules of correct or polite behaviour in society or among members of a particular profession
- excursion /ik'ske:ʒn; Ame -'ske:rʒn/ (n) a short journey made for pleasure, especially one that has been organized for a group of people

- **exhibition** / eksi'bi $\int n/$  (n) a collection of things, for example, products or works of art, that are shown to the public
- facilities /fəˈsɪləti:z/ (n pl) services, equipment, etc. that are provided so that sb can do a particular thing, for example in a hotel
- freshen up  $/\ _{\ } fres \ _{\ } freshen \ _$
- go out /ˌgəʊ 'aʊt; Ame ˌgoʊ-/ (phr v) to leave your house or the place where you are staying to go to a social event
- **guest** /gest/ (n) a person that you have invited to your house or to a particular event, organization, meeting, etc.
- hospitality /hospi'tæliti/ (n) friendly and generous behaviour towards guests
- jewellery /'dʒu:əlri/ (n) objects such as rings and necklaces that people wear as decoration
- look around /,lok ə'raond/ (phr v) to visit a place or building, walking around it to see what is there
- meet up with /mixt 'Ap wið/ (phr v) to meet sb, especially by arrangement
- nightlife /'naɪtlaɪf/ (n) entertainment that is available in the evening and at night
- off-limits /,pf 'limits; Ame ,a:f-/ (adj) where people are not allowed to go
- outcome /'aotkam/ (n) the result or effect of an action or event pick (sb) up /,pik 'ap/ (phr v) to go somewhere in your car and collect sb who is waiting for you
- pleasure /'ple39(r)/ (n) the activity of enjoying yourself, especially in contrast to working
- prohibition /,prə $\omega$ r'b $\eta$ n; Ame ,pro $\omega$ ə'b-/ (n) a rule or statement that says sth cannot be done or used
- show (sb) around /,jəo ə'raond; Ame ,joo-/ (phr v) to be a guide for sb when they visit a place for the first time to show them what is interesting
- sightseeing /'sartsixŋ/ (n) the activity of visiting interesting buildings and places as a tourist
- souvenir /,suːvəˈniːə(r)/ (n) a thing that you buy when you travel, and give as a gift or keep to remind yourself of a place
- speciality /,speʃi'æləti/ (n) [BrE] a type of food or product that a
  restaurant or place is famous for
- subordinate /sa'bɔːdɪnət; Ame -'bɔːrd-/ (n) a person who has a position with less authority and power than sb else in an organization
- synthetic /sɪn'θetɪk/ (adj) artificial; made by combining chemical substances rather than being produced naturally by plants or animals.
- tour /tuə(r); Ame tur/ (n) an act of walking around a building, organization, town, etc. in order to visit it
- $uncommon\ /\mbox{\sc Ame}\ -\mbox{\sc ka:mən/}\ \mbox{\sc (adj)}$  unusual or rare
- **venue** /'venjuz/ (n) a place where people meet for an organized event, for example, a concert, sporting event, or conference
- $\begin{tabular}{ll} $\tt virtual /'ve:tfual; Ame 've:rtf-/ (adj) made to appear to exist by the use of computer software, for example, on the Internet \\ \end{tabular}$

- advantage /əd'vɑ:ntɪdʒ; Ame -'vænt-/ (n) a quality of sth that makes it better or more useful
- announce /əˈnɑons/ (v) to tell people sth officially, especially about a decision, plans, etc.

- aware /ə'weə(r)/ (adj) if you are aware of sth, you know that it exists and is important
- breach /bri:t[/ (n) a failure to do sth that must be done, or an action
  that breaks a rule or agreement
- deter /dr'tɛ:(r)/ (v) to make sb decide not to do sth or continue doing sth, especially by making them understand the difficulties and unpleasant results of their actions
- disadvantage /,disad'va:ntid3; Ame -'vænt/ (n) something that causes problems and tends to stop sb / sth from succeeding or making progress
- fraud /froid/ (n) the crime of cheating sb in order to get money or goods illegally
- **gain access** /,gem 'ækses/ (phrase) to manage to reach or enter a place, or to use or see sth such as information on a computer
- identity theft /ar dentrti  $\theta$ eft/ (n) using sb else's name and personal information in order to obtain credit cards and other goods or to take money out of the person's bank accounts
- illegal /r'lixql/ (adj) not allowed by the law
- lift /lift/ (n) [BrE] a machine that carries people or goods up and down to different levels in a building
- load /loud; Ame loud/ (v) to put a large quantity of things or people onto or into sth
- measure /'me $\mathfrak{F}\mathfrak{I}(r)$ / (n) an official action that is done in order to achieve a particular aim
- monitor /'mpnrtə(r); Ame 'maːn-/ (v) to watch sth over a period of time in order to check that a particular thing does not happen, or check how sth develops
- network /'netweik; Ame -weirk/ (n) number of computers and other devices that are connected together so that equipment and information can be shared
- notify /'noutifar; Ame 'nout-/ (v) to formally or officially tell sb about sth
- pass /pa:s; Ame pæs/ (n) an official document or ticket that shows that you have the right to enter or leave a place, to travel on a bus or train, etc.
- password /'passweid; Ame 'pæsweird/ (n) a secret word or series of letters or numbers that you need to know in order to be allowed into a place, or that you must type into a computer or computer system in order to be able to use it
- procedure  $\mbox{/prəsixd}{\tt 39}(r)\mbox{/}$  (n) a way of doing sth, especially the usual or correct way
- review /rɪ'vju:/ (v) to carefully examine or consider sth again, especially so that you can decide if it is necessary to make changes
- safeguard /'setfga:d; Ame -ga:rd/ (v) to protect sth / sb from loss,
  harm, or damage; to keep sth / sb safe
- **security breach** /sr'kjutarati brixts/ (n) an action that means that sth that is normally protected is no longer secure
- **security camera** /sɪ'kjuːərəti kæmrə/ (n) a camera that is used to film what happens in or around a building, in order to protect the building from attack, crime, etc.
- **security pass** /sɪˈkjuːərəti paːs; Ame -pæs/ (n) an official document or card that shows that you have the right to enter or leave a building, an office, etc.
- **security procedures** /sɪ'kju:ərəti prə,si:dʒə(r)z/ (n pl) ways of doing things and rules that must be followed in order to protect a building, organization, etc. against attack, danger, or crime
- security staff /sɪ'kju:ərəti starf; Ame -stæf/ (n) people in an organization who are responsible for protecting it against attack, danger, or crime

- swipe /swarp/ (v) to pass a plastic card, such as a credit card, through a special machine that is able to read the information that is stored on it
- transaction /træn'zækʃn/ (n) a piece of business that is done between people, especially an act of buying or selling
- unauthorized access /nn,o:θəraizd 'ækses/ (n) a situation in which sb enters a place, or uses or sees sth such as information on a computer, when they do not have permission or the right to do this

#### Unit 8

- blame  $\mbox{\sc /blem/}$  (v) to think or say that sb  $\mbox{\sc /}$  sth is responsible for sth bad
- candidate /ˈkændɪdeɪt/ (n) a person who is applying for a job or who is considered suitable or likely to get a job
- chart /tʃa:t; Ame tʃa:rt/ (n) a page or sheet of information in the form of diagrams, lists of figures, etc.
- common ground / kpman 'ground/ (n) similar ideas, interests, or knowledge
- **complementary skills** /,kpmplimentri 'skilz/ (n pl) abilities that are different, but together form a useful combination
- conduct business /kən,dakt 'biznəs/ (phrase) to take part in the activity of making, buying, selling, or supplying goods or services for money
- continent /'kontinent/ (n) one of the large land masses of the earth such as Europe, Asia, or Africa
- detail /'di:teil/ (n) the small facts or features of sth, that may not be easy to notice
- form alliances /ˌfɔːm əˈlɑɪənsız; Ame ˌfɔːrm-/ (phrase) to make an agreement with other people or groups to work together in order to achieve sth that you all want
- freelancer /ˈfriːlɑːnsə(r); Ame -lænsər/ (n) a person who earns money by selling their work or services to several different organizations, rather than being employed by one particular organization
- join forces / d30in 'f0ssiz; Ame -'f0srsiz/ (phrase) to work together in order to achieve a shared aim
- joint venture /,dʒɔmt 'ventʃə(r)/ (n) a project that is being worked on by two or more people or groups
- merge /mɛːdʒ; Ame mɛːrdʒ/ (v) to combine, or make two or more organizations combine to form a single organization
- mutual benefit /mjuxtʃuəl 'benɪfɪt/ (n) an advantage or useful result that helps both the people or groups involved in sth
- prediction  $/prr'dik \int n/$  (n) a statement that says what you think will happen
- premises /'premisiz/ (n) the building and the land around it that a business uses
- response /rɪˈspans/ (n) a spoken or written answer
- shared goals /, feed 'goulz; Ame , feerd 'goulz/ (n pl) similar things that two or more people or groups all want to achieve
- suspicion /səˈspɪʃn/ (n) the feeling that you cannot trust sb / sth
- take responsibility / terk risponsi biliti/ (phrase) to accept a duty to deal with sth, so that you may be blamed if sth goes wrong
- **team player** / tim 'pleio(r)/ (n) a person who is good at working as a member of a team, usually in their job
- work closely /,weːk 'kləʊsli; Ame ,weːrk 'kləʊsli/ (phrase) to spend a lot of time working with another person or with other people worrying /'wʌriɪŋ/ (adj) that makes you worry

- appropriate /əˈprəuprɪət; Ame əˈprou-/ (adj) suitable, acceptable, or correct for the particular circumstances
- average /'ævrɪdʒ/ (adj) typical or normal; calculated by adding several amounts together, finding a total, and dividing the total by the number of amounts
- bill /bɪl/ (n) a document that shows how much you owe sb for goods or services
- **breathtaking** /'breθteikiŋ/ (adj) very impressive or exciting
- client /'klaɪənt/ (n) a person who buys goods or uses services provided by a company, a professional person, etc.
- component /kəm'pəunənt; Ame -'poun-/ (n) one of several parts
  from which sth is made
- container /kən'temə(r)/ (n) a large metal or wooden box of a standard size in which goods are packed so that they can easily be transported by ship, train, etc.
- **courier** /'kornə(r)/ (n) a person or company whose job is to take packages or important papers somewhere
- **demand** /dr/ma:nd; Ame -'mænd/ (n) the desire or need of customers for goods or services which they want to buy or use
- dispatch /dɪs'pæt∫/ (v) to send a letter, package, or message somewhere
- distribute /dɪs'trɪbjuːt/ (v) to send goods to shops / stores and businesses so that they can be sold
- **distributor** /dis'tribjuto(r)/ (n) a person or company that supplies goods from the company that makes them to shops / stores, etc.
- enormous /ɪˈnɔːməs; Ame -ˈnɔːrm-/ (adj) extremely large
- home improvement /həom ɪm'pru:vmənt; Ame hoom-/ (n) changes that are made to a house, that increase its value
- in stock /,m 'stpk/ (adj) available for sale
- inventory /'ɪnvəntri; Ame -təxri/ (n) goods that a business has available for sale at a particular time
- **keep track of** /,ki:p 'træk əv/ (phrase) to have recent information about what is happening or where sb / sth is
- manufacturer /mænju'fækt $\int$ aro(r)/ (n) a company or person that produces goods in large quantities
- motherboard /ˈmʌðəbɔːd; Ame ˈmʌðərbɔːrd/ (n) the main board of a computer, containing all the circuits
- out of stock /,aot əv 'stpk/ (adj) not ready or not available to be bought
- performance /po'formans; Ame par'formal/ (n) how well or badly sth
  works or is done
- raw material /,rɔː məˈtiːrɪəl/ (n) a basic material that is used to make a product
- retailer  $'\mbox{'ri:te:l}_{0}(r)\slash\slash(r)$  (n) a business or person that sells goods to the public
- run low on /,rʌn 'ləʊ ɒn; Ame -'loʊ ɑːn/ (phr v) to have nearly used up or finished a supply of sth
- run out of /,rʌn 'aut əv/ (phr v) to use up or finish a supply of sth solution /sə'lu:ʃn/ (n) a way of solving a problem or dealing with a difficult situation
- stock up on /,stpk 'Ap pn; Ame a:n/ (phr v) to buy a lot of sth so that you can use it later
- streamlined /'stri:mlaind/ (adj) working well in a way that does not use any unnecessary money, time, or effort
- supplier /sə'plaɪə(r)/ (n) a person or company that supplies goods or services to another company

supply chain /səˈplaɪ tʃeɪn/ (n) the series of processes involved in the production and supply of goods, from when they are first made, grown, etc. until they are bought or used

ultimately /'altimatli/ (adv) in the end; finally

urgently /'ɛːdʒəntli; Ame 'ɛːrdʒ-/ (adv) in a way that needs to be dealt with or happen immediately

warehouse /'weehaos; Ame 'wer-/ (n) a building where large quantities of goods are stored, especially before they are sent to shops / stores to be sold

### Unit 10

amount /əˈmaʊnt/ (n) a sum of money

atmosphere /'ætməsfi: $\mathfrak{g}(r)$ / (n) the feeling or mood that you have in a particular place or situation

autism /'oxtizm/ (n) a mental condition in which a person finds it difficult to communicate or form relationships with others

badly-equipped / bædli r'kwipt/ (adj) not provided with the things that are needed for a particular purpose or activity

**beautifully maintained** /,bjuxtifli mem'temd/ (adj) kept in a very good condition by being regularly checked and repaired

breast cancer /'brest kenso(r)/ (n) a form of the disease cancer (a serious disease in which cells grow in the body and kill normal body cells) that affects the breasts

canteen /kæn'tiːn/ (n) a place where food and drink are served in a factory, a school, etc.

complain /kəmˈpleɪn/ (v) to say that you are annoyed, unhappy, or not satisfied about sb / sth

complex /'kpmpleks/ (n) a group of buildings of a similar type together in one place

co-operation /kəuppəˈreɪʃn; Ame koudːp-/ (n) the fact of doing sth together or of working together towards a shared aim

cramped /kræmpt/ (adj) not having enough space for the people in it

**crèche** /kreʃ/ (n) a place where babies and small children are taken care of while their parents are working, studying, etc.

**desire** /di'zaip(r)/ (n) a strong wish to have or do sth

extremely /ik'strixmli/ (adv) to a very high degree

fairly /'feərli; Ame 'ferli/ (adv) to some extent, but not very

initial /ɪˈnɪʃl/ (adj) happening at the beginning; first

interactive /inter'æktiv/ (adj) that involves people working together and having an influence on each other, or that involves information being passed in both directions between sth such as a computer and the person who uses it

interior /in'tiəriə(r); Ame -'tir-/ (n) the way that the inside of a building, room, or car is designed and decorated, including fabrics, carpets, paint, etc.

lid /l $\operatorname{id}$ / (n) a cover over a container that can be removed or opened by lifting or turning it

locker /'lɒkə(r)/ (n) a small cupboard that can be locked, where you can leave your clothes, bags, etc. while you work, play a sport, etc.

maintained /mem'temd/ (adj) kept in a good condition by being regularly checked and repaired

not exactly /,not ig'zæktli/ (adv) not very; sometimes used when you are saying the opposite of what you mean

old-fashioned /,əuld 'fæjand; Ame ,ould-/ (adj) not modern or fashionable

pretty /'prɪti/ (adv) to quite a large extent

productivity /,prodak'trvɪti; Ame ,proːd-/ (n) the rate at which a worker, a company, or a country produces goods, and the amount produced, compared with how much time, work, and money is needed to produce them

**profit** /'profit; Ame 'pro:f-/ (n) the money that you make in business or by selling things, especially after paying the costs involved

quite /kwaɪt/ (adv) to some degree

**really** /'ri:li/ (adv) very; used to emphasize an adjective or adverb **recommendation** /,rekəmen'der $\int n$ / (n) an official suggestion about the best thing to do

run down /ˌrʌn ˈdaon/ (adj) in very bad condition; that has not been taken care of

spacious /'spetʃəs/ (adj) large and with plenty of space for people to move around in

state-of-the-art /,stert əv ði 'art; Ame -'arrt/ (adj) using the most modern or advanced techniques or methods; as good as it can be at the present time

successful /sAk'sesfəl/ (adj) having become popular and / or made a lot of money

up-to-date /Ap to 'dert/ (adj) new or recent

well-equipped /wel r'kwrpt/ (adj) provided with all the things that could be needed for a particular purpose or activity

### Unit 11

argument /'aːgjumənt; Ame 'aːrg-/ (n) a discussion in which people
disagree, often angrily

avoid confrontation /əˌvɔɪd ˌkɒnfranˈteɪʃn; Ame -ˌkɑːnfrə n-/ (phrase) to prevent a situation in which there is angry disagreement between people or groups

backing /'bækɪŋ/ (n) support or approval

**brainstorm** /'bremstorm; Ame -storm/ (v) to share thoughts about sth as a group, in order to solve a problem or to create new ideas

branch /bra:nʃ; Ame brænʃ/ (n) a local office or shop / store belonging to a large company or organization, especially a bank

carry out a decision  $/\mbox{,}ker\mbox{i}$   $\mbox{,}aot$  ə dı'sı3ən/ (phrase) to take action based on sth that has been decided

celebrate /'selrbrert/ (v) to show that an event is important or that
you are happy about it by doing sth special

**collaborative** /ke'læbrətɪv/ (adj) involving, or done by several people or groups of people working together

competition /ˌkɒmpə'tɪ∫n; Ame ˌkɑːm-/ (n) an event in which people compete with each other to find out who is the best at sth

complaint /kəmˈpleɪnt/ (n) a statement that sb makes saying that they are not satisfied

compromise /'komprəmaiz; Ame 'ka:m-/ (n) an agreement made between two people or groups in which each side gives up some of the things they want so that both sides are happy at the end

 ${\color{blue} \textbf{consensus}}$  /kən'sensəs/ (n) an opinion that all members of a group agree with

concession /kənˈseʃn/ (n) something that you allow or do, or allow sb to have, in order to end an argument or to make a situation less difficult

confrontation /ˌkɒnfrən'teɪʃn; Ame ˌkɑːnfrən-/ (n) a situation in which there is an angry disagreement between people or groups who have different opinions

- consultation /,kpnsəl'terin; Ame ,kq:n-/ (n) the act of discussing sth with sb or with a group of people before making a decision about it
- co-operative /kəʊˈɒpərətɪv; Ame koʊˈɑːp-/ (n) a business or organization that is owned and run by the people involved, with the profits shared by them
- democratic /deməˈkrætɪk/ (adj) based on the principle that all members have an equal right to be involved in running an organization
- dress code /'dres kəud; Ame -koud/ (n) rules about what clothes people should wear at work
- evaluate ideas /ɪˌvæljueɪt aɪˈdɪəz; Ame -ˈdiːəz/ (phrase) to form an opinion of the quality or value of ideas after thinking about them carefully
- express an opinion /ɪkˌspres ən əˈpɪmən/ (phrase) to show or make known your feelings or thoughts about sth
- go for /'qəʊ fɔx(r); Ame 'qoʊ-/ (phr v) to choose sth
- have a say /,hev ə 'seɪ/ (phrase) to have the right to influence sth by giving your opinion before a decision is made
- hierarchy /ˈhaɪərɑːki; Ame -rɑːrki/ (n) a system in an organization in which people are organized into different levels of importance from highest to lowest
- in favour /,m 'fervə(r)/ (phrase) if you are in favour of sb / sth, you support and agree with them / it
- independent /indi/pendent/ (adj) not part of a larger company or group of companies
- instinct /'mstmkt/ (n) a feeling that makes you do sth or believe that sth is true, even though it is not based on facts or reason
- investigate /in'vestigeit/ (v) to find out information and facts about a subject or problem by study or research
- leak /lirk/ (v) to give secret information to the public, for example, by telling a newspaper
- magnet /'mægnət/ (n) a person, place, or thing that sb / sth is attracted to
- majority /mədʒɒrɪti; Ame -ədʒɔːr-/ (n) the largest part of a group of people or things
- make a suggestion /,meɪk ə səˈdʒestʃən/ (phrase) to mention an idea or a plan for sb else to think about
- make up your mind /meɪk ˌʌp jɔː maɪnd; Ame -jor-/ (phrase) to decide sth
- maximum /'mæksımam/ (n) the greatest amount, size, speed, etc. that is possible, recorded, or allowed
- option /'pp $\int$ on; Ame 'a:p-/ (n) something that you can choose to have or do
- panic /'pænik/ (n) a situation in which people are made to feel very anxious, causing them to act quickly and without thinking carefully
- patriotic /pætri'ptɪk; Ame -'aːtɪk/ (adj) having or expressing a great love of your country
- persuasive /pə'sweisiv; Ame pər's-/ (adj) able to persuade sb to do
  or believe sth
- praise /preiz/ (v) to express your approval or admiration for sb / sth
- proposal /pro-pouzel; Ame 'pouze/ (n) a suggestion or plan
- put (sth) forward / pot 'forwad; Ame -'forrward/ (phr v) to suggest
  sth, such as an idea, for discussion
- reach a consensus /,rixt∫ ə kən'sens∧s/ (phrase) to find an opinion that all members of a group agree with
- $\begin{tabular}{ll} \textbf{reconsider} & $$/_r i : k \ni n' s i d \ni (r)/ \end{tabular} \begin{tabular}{ll} \textbf{(v)} to think about sth again, especially because you might want to change a previous decision or opinion $$ n' i d \mapsto (r)/ \end{tabular} \end{tabular}$

- regret /rɪˈgret/ (v) to feel sorry about sth you have done
- **salary** /'sæləri/ (n) money that employees receive for doing their job, especially professional employees or people working in an office, usually paid every month
- soda /'səudə; Ame 'sou-/ (n) [AmE] a sweet fizzy drink
- strike /straik/ (n) a period of time when an organized group of employees of a company stops working because of a disagreement over pay or conditions
- tabloid /'tæbloːid/ (adj) a tabloid newspaper is a newspaper with small pages, especially one that has short articles and a lot of pictures, and is thought of as less serious than other newspapers
- union /'ju:niən/ (n) an organization of workers, usually in a particular industry, that exists to protect their interests, improve conditions of work, etc.
- vacant /'verkent/ (adj) if a job is vacant, nobody is doing it and it is available for sb to take
- vote /voot; Ame voot/ (n) the right to make a formal choice in an election or at a meeting in order to choose sb or decide sth
- willingly /ˈwɪlɪŋli/ (adv) in an enthusiastic way, without needing to be persuaded
- workforce /'weikfois; Ame 'weirkfoirs/ (n) all the people who work for a particular company, organization, etc.

- a-ha moment /aː'haː ˌməʊmənt; Ame -ˌmoʊm-/ (n) a moment when you suddenly understand or realize sth
- asset /'æset/ (n) a thing or person that is valuable or useful to  $sb \neq sth$
- **badge** /bædʒ/ (n) a small piece of metal or plastic, with a design or words on it, that a person wears to show their name, the organization that they belong to, etc.
- catalyst /ˈkætəlɪst/ (n) a person or thing that causes a change come up with /kʌm 'ʌp wɪð/ (phr v) to find or produce an idea, an answer, etc.
- concept /'kpnsept; Ame 'karn-/ (n) an idea or a principle
- convince /kən'vɪns/ (v) to make sb believe that sth is true
- dynamic /dar'næmɪk/ (adj) always changing and making progress
- $\label{eq:facilitator} $$ facilitator /fo'silitetto(r)/ (n)$ a person who helps so do sthor helps a process to take place by discussing problems, giving advice, etc. rather than telling people what to do$
- $\begin{tabular}{ll} \begin{tabular}{ll} \beg$
- income  $/\mbox{'mkam/}$  (n) the money that a person or organization earns, especially on a regular basis
- independence /,mdr'pendans/ (n) the freedom to organize your own life, make your own decisions, etc. without needing help from other people
- innovative /'məvətɪv/ (adj) introducing or using new and original ideas, ways of doing sth, etc.
- invention  $/m'ven \int n/$  (n) a thing or an idea that has been produced or designed that did not exist before
- joystick /'dʒɔɪstɪk/ (n) a stick with a handle used to control sth such as a computer game or aircraft
- **mission statement**  $/ mi \int n$  stettment/ (n) an official statement of the aims of a company or an organization
- obstacle /'pbstəkl; Ame 'aːb-/ (n) a situation, an event, etc. that makes it difficult for you to do or achieve sth

- original /əˈrɪdʒɪnəl/ (adj) new and interesting in a way that is different from anything that has existed before
- pension /'pen∫n/ (n) an amount of money paid regularly by a
  government or company to sb who is considered to be too old or
  too ill / sick to work
- prototype /'proutstaip; Ame 'prout-/ (n) the first design of sth from which other forms are copied or developed
- reliable /rr'laɪəbl/ (adj) that you can trust to do sth well or to do what is expected without changing or failing
- **represent** /,repri'zent/ (v) to be a member of a group of people and act or speak on their behalf at an event, a meeting, etc.
- retire  $/r_1$ 'ta $_{10}(r)$ / (v) to stop doing your job, especially because you have reached a particular age
- revolutionary /revəˈluːʃənəri; Ame -neri/ (adj) involving a great or complete change
- roll /roul; Ame roul/ (v) to move smoothly on wheels
- simple /'simpl/ (adj) not complicated; easy to understand or do
- sophisticated /səˈfistɪkeɪtɪd/ (adj) clever and complicated in the way that it works
- **steering wheel** /'stiərin wixl; Ame 'stir-/ (n) the wheel that the driver turns to control the direction that a vehicle goes in
- traditional /trə'dı $\int$ ənl/ (adj) following older methods and ideas rather than modern or new ones
- wheelchair /'wi:ltfeə(r); Ame -tfer/ (n) a special chair with wheels, used by people who cannot walk because of illness, an accident, etc.

#### **Unit 13**

- approve /ə'prurv/ (v) to officially agree to a plan, request, etc.
  benefit /'benɪfɪt/ (v) to be useful to sb or improve their position in
  some way
- break down /,breɪk 'daon/ (phr v) (of a machine or vehicle) to stop working because of a fault
- bug /bʌg/ (n) a fault, especially in a computer system or program capital /ˈkæpɪtl/ (n) an amount of money that is invested in or is used to start a business
- damaged /'dæmid3d/ (adj) harmed or spoiled
- defect /'dirfekt/ (n) a fault in sth or in the way it has been made
   which means that it is not perfect
- $\begin{array}{ll} \textbf{defective} & /d\iota' fektiv/ \end{array} \mbox{(adj) having been made with a fault or faults;} \\ & not \ perfect \end{array}$
- domestic appliance /də,mestik ə'plaiəns/ (n) a machine that is designed to do a particular thing in the home, such as preparing food, or cleaning
- $\begin{array}{ll} \mbox{down} \ / \mbox{daon} / \ \mbox{(adj) (of a computer or computer system) not working} \\ \mbox{failure} \ /' \mbox{feiljo}(r) / \ \mbox{(n) an occasion when sth does not work correctly} \\ \mbox{or as expected} \end{array}$
- faulty /'fplti/ (adj) not perfect; not working or made correctly
  fix /fiks/ (v) to repair or correct sth
- flaw /flo:/ (n) a mistake in sth that means that it is not correct or does not work correctly
- go wrong /ˌgəʊ ˈrɒŋ; Ame ˌgoʊ ˈrɑːŋ/ (phr v) to stop working correctly or to experience problems or difficulties
- incident /'insident/ (n) something that happens, especially sth
  unusual or unpleasant
- incompatible /,mkəm'pætibl/ (adj) two things that are incompatible are of different types so that they cannot be used together

- lead /li:d/ (n) [BrE] a long piece of wire, usually covered in plastic, that is used to connect a piece of electrical equipment to a source of electricity
- let (sb) down /,let 'daon/ (phr v) to fail to help or support sb as they had hoped or expected
- misunderstanding /,misʌndəˈstændiŋ; Ame -ʌnderˈs-/ (n) a situation in which a comment, an instruction, etc. is not understood correctly
- out of order /,aut əv 'ɔːdə(r); Ame -'ɔːrdər/ (phrase) (of a machine, etc.) not working correctly
- policy /'pplisi; Ame 'pail-/ (n) a plan of action agreed or chosen by a business, an organization, or a political party
- quality /'kwpləti; Ame 'kwq:l-/ (n) the standard of sth when it is compared to other things like it, especially when this is a high standard
- reboot /rix'buxt/ (v) if you reboot a computer or it reboots, you
  switch it off and then start it again
- relieve /rɪˈliːv/ (v) to make a problem less serious
- remotely /rr'məʊtli; Ame -'moʊt-/ (adv) from a distance or from a different machine, using an electronic link
- report /rr'poxt; Ame -'poxrt/ (n) a spoken or written description of sth containing information that sb needs to have
- unreliable /ˌʌnɪrˈlaɪəbl/ (adj) that cannot be trusted or depended on workload /ˈwɛːkləʊd; Ame ˈwɛːrkloʊd/ (n) the amount of work that has to be done by a particular person or organization

- apologize /əˈpɒlədʒaɪz; Ame əˈpɑːl-/ (v) to say that you are sorry for doing sth wrong or causing a problem
- apply /ə'plaı/ (v) to make a formal request, usually in writing, for sth such as a job
- attention /ə'ten $\int n/$  (n) the act of looking at or listening carefully to sb / sth
- available /əˈveɪləbl/ (adj) that you can get, buy, or find
- **basic procedure** / beisik prə'si:d $\mathfrak{z}\mathfrak{p}(r)$ / (n) the way that sth is done, in its simplest form
- **competitive** /kəm'petətɪv/ (adj) as good as or better than others
- competitor /kəm'petɪtə(r)/ (n) a business, person, product etc. that competes against others
- contract /ˈkɒntrækt; Ame ˈkɑːn-/ (n) an official written agreement, for example, that sb will do a particular job or provide a particular service
- disciplinary procedures /dɪsɪˈplɪnəri prəˌsiːdʒə(r)z/ (n) an officially agreed way that people who break rules are punished in an organization
- essentially /ı'sen $\int$ əli/ (adv) used when you are going to describe the basic or most important nature of sth / sb
- fare /feo(r); Ame /fer/ (n) the money that you pay to travel by plane, train, bus etc.
- feed (sth) into /,fixd 'intə/ (phr v) to supply sth to or put sth into a
- finally /'faməli/ (adv) used to introduce the last in a list of things first of all /ˌfɛɪst əv 'ɔːl; Ame ˌfɛɪrst-/ (phrase) used to introduce the first in a list of things
- fuel /'fju:əl/ (n) any material that produces heat or power, usually when it is burnt
- having /ˈhævɪŋ/ (auxiliary) used in the construction 'having done sth' to mean 'when sb has done sth'
- ink /Ink/ (n) coloured liquid for writing, drawing, and printing

proceed /prəˈsiːd/ (v) to continue doing sth

investor /in'vesta(r)/ (n) a person or an organization that invests money (buys property or shares in a company or spends money on sth in the hope of making a profit)

make (sth) out of /,merk 'aot əv/ (phr v) to create or prepare sth by combining materials or putting parts together

once /wans/ (conjunction) as soon as; when

passenger /'pæsmd39(r)/ (n) a person who is travelling in a plane, train, bus, car, or ship and who is not working on it or operating it

pick (sth) up /pik 'np/ (phr v) to take hold of sth and lift it up put (sth) in /,pnt 'm/ (phr v) to move sth into a place or position inside sth

**refinery** /rɪˈfaɪnəri/ (n) a factory where a substance such as oil is refined (made pure)

research /rɪˈsɛːtʃ; Ame ˈriːsɛːtʃ/ (n) careful study of a subject, especially in order to discover new facts or information about it

revenue /'revənju:; Ame -nu:/ (n) the money that is received by a business, usually from selling goods or services

**short notice** /, Jost 'nootis; Ame , Joset 'nootis/ (n) a small amount of time before sth happens, so that there is not much warning or opportunity for preparation

stage /steid3/ (n) a separate part that a process, etc. is divided into
take (sth) out /,teik 'aot/ (phr v) to remove sth from a particular
thing or place

#### Unit 15

ambition /æm'bi $\int n/$  (n) the desire or determination to be successful, rich, powerful, etc.

ambitious /æm'bɪʃəs/ (adj) determined to be successful, rich, powerful, etc.

annoying /əˈnɔɪɪŋ/ (adj) making sb feel slightly angry

anticipate /æn'tɪsɪpeɪt/ (v) to see what might happen in the future
and take action to prepare for it

appearance <code>/ə'prərəns/</code> (n) the way that sb / sth looks on the outside

appraisal /əˈpreɪzəl/ (n) a meeting between an employee and their manager to discuss the quality of the employee's work and to plan future tasks

**assume** /əˈsjuːm; Ame əˈsuːm/ (v) to think or accept that sth is true, but without having proof

audience /o:dians/ (n) the group of people who have gathered to watch or listen to sth

award /ə'wɔːd; Ame -'wɔːrd/ (n) a prize such as money, etc. for sth

bring (sb) up to speed / bring Ap to 'spi:d/ (phrase) to give sb the most recent and accurate information or knowledge

caring /ˈkeərɪŋ; Ame ˈker-/ (adj) kind, helpful, and showing that you care about other people

confidence /'konfidens; Ame 'ko:n-/ (n) a belief in your own ability to do things and be successful

**confident** /'kpnfident; Ame 'kq:n-/ (adj) feeling sure about your own ability to do things and be successful

confused /kənˈfjuːzd/ (adj) unable to understand clearly what is happening or what sb is saying

creative /krr'ertrv/ (adj) having the skill and imagination to produce sth new or create a work of art

creativity /krɪeɪ'tɪvɪti/ (n) the ability to use skill and imagination to produce sth new or create a work of art dedicated /'dedikertid/ (adj) working hard at sth because it is very important to you

dedication /dedi'keisn/ (n) the hard work and effort that sb puts into an activity or purpose because they think it is important

dependability /dɪpendə'bilɪti/ (n) the quality of being dependable dependable /dɪ'pendəbl/ (adj) that can be relied on to do what you

enthusiasm /ɪnˈθjuːzɪæzəm; Ame -ˈθuːz-/ (n) the quality of being enthusiastic

enthusiastic /ɪn'θjuːzɪæstɪk; Ame -'θuːz-/ (adj) feeling or showing a lot of excitement and interest about sb / sth

factory /ˈfæktri/ (n) a building or group of buildings where goods are made

flexibility /fleksi'biliti/ (n) the quality of being flexible

flexible /'fleksrbl/ (adj) able to change to suit new conditions or situations

hardworking /haːdˈwɛːkɪŋ; Ame haːrdˈwɛːrk-/ (adj) putting a lot of effort into a job and doing it well

 $\boldsymbol{health}$  /hel $\theta/$  (n) the condition of a person's body or mind

helpful /'helpfl/ (adj) willing to help sb

launch /lo:ntʃ/ (v) to start an activity, especially an organized one
map /mæp/ (n) a drawing or plan of an area or of part of the earth's
surface, showing things such as countries, towns, rivers, or streets

motivated /'moutrveitid; Ame 'mout-/ (adj) willing to do sth that involves hard work and effort

motivation /məʊtɪ'veɪʃn; Ame 'moʊt-/ (n) the quality of being willing to do sth that involves hard work and effort

**nominate** /'nomineit; Ame 'noim-/ (v) to formally suggest that sb should be chosen for an important role, prize, position, etc.

patience /'peijans/ (n) the quality of being patient

patient /'per∫ent/ (adj) able to wait for a long time or accept annoying behaviour or difficulties without becoming angry

punctual /'pʌŋktjuəl/ (adj) arriving or doing sth at the arranged or correct time; not late

punctuality /pʌŋktjuˈælɪti/ (n) the quality of being punctual raise /reɪz/ (n) an increase in the money you are paid for the work

raise /reiz/ (n) an increase in the money you are paid for the work that you do; a rise

serious /'sɪərɪəs; Ame 'sɪr-/ (adj) that must be treated as important because it could be bad or dangerous

**shaft**  $/\int \alpha$ :ft; Ame  $\int \alpha$ :ft/ (n) a metal bar that joins parts of a machine or an engine together, enabling power and movement to be passed from one part to another

slide /slaɪd/ (n) a small piece of film held in a frame that can be shown on a screen when you shine a light through it

submit /səb'mɪt/ (v) to give a document, proposal, etc. to sb in authority so that they can consider it

**subsidiary** /səb'sɪdiəri; Ame -dieri/ (n) a company that is owned or controlled by another company

wealth  $/wel\theta/$  (n) a large amount of money, property, etc. that sb owns

### **Unit 16**

absolute /ˈæbsəluːt/ (adj) total and complete; used to give emphasis to what you are saying

achievement /ə'tʃirvmənt/ (n) a thing that sb has done successfully, especially using their own effort and skill

amazing /əˈmeɪzɪŋ/ (adj) very good, especially in an unexpected way

- breakthrough /'breɪkθruː/ (n) an important development that may lead to an agreement, achievement, or discovery
- chaotic /ker'ptik; Ame -'a:t-/ (adj) in a state of complete confusion and lack of order
- come across /,kAm ə'kros; Ame -'krɑːs/ (phr v) to find sth by
- complete /kəm'plirt/ (adj) to the greatest degree possible; used to give emphasis to what you are saying
- concern /kən'sɛːn; Ame -'sɛːrn/ (n) a feeling of worry about a particular thing
- cosmetic /kpz'metik; Ame ka:z-/ (adj) a cosmetic product is one that you put on your face or body to make it more attractive
- disaster /dɪˈzɑːstə(r); Ame -ˈzæs-/ (n) a complete failure
- discover /dɪs'kʌvə(r)/ (v) to find sth, for example to find sth that was hidden or not known about, or find information about sth
- endanger /en'de $\operatorname{ind}_{\mathfrak{F}^0}(r)$ / (v) to put sb / sth in a situation in which they could be harmed or damaged
- expertise /ekspɛː'tɪ:z; Ame -spɛ:rt-/ (n) expert knowledge or skill in a particular subject, activity, or job
- find out about /famd 'aut əˌbaut/ (phr v) to get some information about sth / sb by asking, reading, etc.
- flop /flop; Ame flo:p/ (n) something that is not at all successful founded /'faondid/ (v, past participle) when sth was started, such as an organization or an institution
- gain /geɪn/ (v) to obtain or win sth that you need or want
- great /greɪt/ (adj) much more than average in degree or quantity;
   used to give emphasis to what you are saying
- instant coffee /,mstant 'kpfi; Ame -'kq:fi/ (n) coffee in the form of a powder that can be made quickly and easily by adding hot water
- know-how /'nəʊ haʊ; Ame 'noʊ-/ (n) knowledge of how to do sth and experience in doing it
- look for /'lok for(r)/ (phr v) to try to find sth
- $\begin{tabular}{ll} \begin{tabular}{ll} \beg$
- $\begin{array}{ll} \textbf{moisturizer} \ / \text{`moistjəraizə}(r) / \ \textbf{(n)} \ a \ cream \ that is used to \ make \ your \\ skin less \ dry \end{array}$

- potential /pə'ten $\int I/$  (adj) that can develop into sth in the future; possible
- rank /rænk/ (v) to give sb / sth a particular position on a scale according to quality, importance, success, etc.
- real /ri:əl/ (adj) genuine or true; used to give emphasis to what you are saying
- search /sext[; Ame sexrt[/ (v) to try to find sth, for example to look
  for information on the Internet
- share /feə(r); Ame fer/ (v) to tell other people your ideas, experiences, knowledge, etc.
- shareholder /'ʃeəhəʊldə(r); Ame 'ʃerhoʊ-/ (n) an owner of shares in a company or business
- $\begin{array}{l} \textbf{significant} \ / \text{sig'nnfikent/} \ \textbf{(adj)} \ large \ or \ important \ enough \ to \ have \ an \\ effect \end{array}$
- silk /sɪlk/ (n) a type of fine smooth cloth made from a fine thread produced by insects called silkworms
- smuggle /'smngl/ (v) to take goods secretly and illegally into or out of a place
- spread /spred/ (v) to affect or make sth affect, be known by, or used by more and more people
- succeed in /sʌk'siːd m/ (v) if you succeed in doing sth, you achieve sth that you have been trying to do
- success /sAk'ses/ (n) the fact that you have achieved sth that you want, or something that has achieved a good result
- sweater /'swetə(r)/ (n) a knitted piece of clothing made of wool or cotton for the upper part of the body, with long sleeves
- total /'təutəl; Ame 'tou-/ (adj) complete; used to give emphasis to what you are saying
- $\mbox{\it triumph}\ /\mbox{\it 'trainmf/}\ \mbox{(n)}$  a great success, achievement, or victory
- turnover /'te:nəʊvə(r); Ame 'te:rnoʊ-/ (n) the total amount of goods or services sold by a company during a particular period of time
- verdict /'vɛːdɪkt; Ame 'vɛːrdɪkt/ (n) a decision that you make or an opinion that you give about sth, after you have considered it carefully
- waste of time /,weist əv 'taim/ (phrase) a situation in which it is not worth spending time on sth because it does not succeed or bring any good results